

**TECHNA GLASS INTERNATIONAL, INC.  
FRANCHISE SUMMARY**

<b>Item</b>	<b>Amount</b>	<b>Due Date</b>	<b>Remarks</b>
Royalty	6% of "Gross Monthly Revenue" for all automotive glass replacements; 4% - 3% of Gross Monthly Revenue for all Windshield Repairs (volume dependent)	Payable monthly by 10th day of the next month – First six (6) months of operation beginning the first day the location is open for business are free of all royalties.	
Local Advertising Allocation	a minimum 3% of Gross Monthly Revenue per month spent locally, plus cost of 1/2 to 2 full page yellow pages ad which can cost between \$500 and \$5,000 per month.	As incurred.	Spent by you on local advertising each month including yellow pages
Technician Training	All Training Tuition is included in the IFF; however Franchisee is responsible for employee compensation, travel, lodging, board, etc. which is approximately \$4,500-\$7,500	As incurred	This includes an approximate salary of \$9.00 to \$16.00 plus travel, room and board.
National Advertising Fund	Not currently a requirement; such a requirement must be approved by the franchisee representative board	As incurred	There is no National Fund as of the Effective Date of this FA
Audit	Cost of inspection or audit will be at actual cost of dollar-for-dollar using outside resources and at a fixed rate of \$125.00 per hour for all Techna-Glass or Techna Glass Franchise, Inc. employees plus 10%	As incurred	Payable only if You underpaid Your Royalties by 3% or more.
Services, Materials and Supplies	Will vary under the circumstances. You have sole discretion over such purchases and may be encouraged but never required to purchase from Us.	Upon delivery or as agreed	We may charge You for supplies, Services and materials You purchase through Us and/or for the cost of shipping the items.
Late Charges	Greater of 1.5% per month or highest rate of interest allowed by law	As incurred	Begins to accrue after the 10th day of the month.
Additional and Refresher Training	Then current published rate which is currently \$-0-, plus travel, room and board which you pay	As incurred, prior to training.	We provide basic training (Item 11).

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On-site Additional Assistance	The then-current published rate	As incurred, prior to assistance.	See Item 11.
Successor Franchise Fee	-0-		
Operation of Business in case of death or disability	\$300.00 per day or current cost charged in the Operations Manual	As incurred	Daily, monthly or a reasonable time frame mutually agreed upon
Accountant, Attorneys' Fees and Costs	Will vary under the circumstances	As incurred	Payable upon Your failure to comply with Franchise Agreement
Indemnification	Will vary under the circumstances	As incurred	You have to reimburse Us if we are held liable for claims arising from Your Business
Insurance	\$1,000 - \$5,000	As incurred	Normally expended on a yearly basis
Vehicle Licensing and Maintenance	\$100-\$1,000 annually	As incurred	To license and maintain vans
Supplier/Supplies approval	None	As incurred	As incurred
Glass Links LT Sales Program	None	As incurred	Glass Links LT is voluntary unless franchisee co-occupies a market with corporate sites
VOIP Phone System	\$1,500-\$3,500	Prior to opening	Franchisee is encouraged to be on the phone system –one (1) phone per location is required
POS software fee/renewal; software updates; and Electronic Data Interchange (EDI) fee	The then-current license fee for the POS software (currently \$899 plus \$60 per month, per license) and, the then-current EDI Fee which now is \$0.95 per invoice. Software will be updated as needed	As incurred	License fee billed yearly. EDI fee billed monthly by a third party
Transfer Fee	50% of the Initial Franchise Fee then being charged to new franchises	Upon transfer	Will be collected before transfer is permitted

<b>Expenditures</b>	<b>Low</b>	<b>High</b>	<b>When Due</b>	<b>Payment</b>	<b>Refundable</b>	<b>Payment To</b>
<b>Application and Initial Franchise Fee</b>	\$10,000	\$10,000	\$250 upon delivery of application. \$9,750 at signing Franchise Agreement, per location	Cash	No	us
<b>Lease</b>	None	\$4,000	as incurred	Cash	No	landlord
<b>Lease Deposit</b>	None	\$4,000	at time of signing lease	Cash	No	landlord
<b>Leasehold Improvements</b>	\$1,000	\$30,000	as incurred	as agreed	No	third Parties
<b>Opening Inventory/Rock Chip Cart</b>	\$4,000 \$2,400	\$10,000	as agreed	as agreed	No	us/third parties
<b>POS Computer System</b>	\$1,500	\$3,700	as incurred	as agreed	No	us/third parties
<b>Furniture, Fixtures, Equipment, Tools</b>	\$2,000	\$10,000	as incurred	as agreed	No	us/third parties
<b>Signage</b>	\$1,000	\$20,000	as incurred	as agreed	No	Third Parties
<b>GlassLinks Point-of-Sale software</b>	\$720 annually	\$720 annually	as incurred	as agreed	No	Us
<b>Vehicle Purchase/Lease</b>	\$450	\$25,000	as incurred	as agreed	No	Only one (1) is needed per Market - Third Parties
<b>Vehicle Insurance</b>	\$1,000 annually	\$5,000 annually	before open	as agreed	No	Third Parties
<b>Executive Franchise Training</b>	\$0	\$10,000	as incurred	as agreed	No	As determined by You
<b>Initial Technician training</b>	\$4,500	\$7,500	as incurred	as agreed	No	This is a fee per technician.
<b>Yellow Page ad</b>	\$500	\$5,000	as incurred	as agreed	No	Third party
<b>Initial Marketing Effort</b>	\$1,000	\$10,000	as incurred	as agreed	No	Us/Third Parties
<b>Professional Fees</b>	\$0	\$4,000	as incurred	as agreed	No	third parties
<b>Pre-Paid Expenses</b>	\$500	\$10,000	as agreed	Cash	no, except for deposits	third parties
<b>Grand Opening</b>	\$1,000	\$3,000	as incurred			

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<b>Additional Funds (3 mos)</b>	\$5,000	\$35,000	as incurred	as agreed	No	Us and Third Parties
<b>TOTAL ESTIMATED INITIAL INVESTMENT</b>	\$36,570	\$206,920				

**Special Notes:**

1. This offering is intended for existing non-competing retail automotive service providers only.
2. This Agreement must include the signing of an Area Development Agreement (ADA) in which all suitable existing non-competing automotive retail locations become a co-branded Business.
3. Personal Guarantee is limited to outstanding balances owed to Techna Glass Franchise, Inc. only.
4. The signing of a UCC-1 is NOT required under this offering.
5. Call Center may be available for existing automotive service business and on-phone cross promotions.